



FREE WEBINAR

Are You Stealing Your Client's Spotlight?

Hosted by: Craig Choffe

August 10 | 11AM EDT

Thank you for your interest in our August 10th webinar, *"Are You Stealing Your Client's Spotlight."* For those who were able to join, I hope you enjoyed the experience.

In case you missed it, or if you want to review the content, here are links to the [recording](#) and [presentation slides](#). The upcoming schedule of free webinars and recordings of past webinars can be found [here](#).

Here are some resources to complement the webinar content:

- Read Craig's blogpost: [Don't Steal Your Client's Spotlight](#)
- Explore the importance of listening in the most - and least - trusted professions: [Trusted Advisor Lawyers](#)
- Learn more about self-orientation in the Trust Equation Special eBook: [Improving Trust](#)
- Check out this [Listening Mastery eBook](#), full of tips and "make it real" challenges, from our partner, Andrea Howe (subscribe to Andrea's [Weekly-ish Tips](#) on The Get Real Project website).

Feel free to share these resources with your colleagues and friends, and call or email us directly at any time.

I look forward to "seeing" you on our next webinar on September 14th *"Expanding Business with Existing Clients."*

Best wishes,

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