FREE WEBINAR

## **Keeping Trust Relationships Alive**

Hosted by: Noelle Mykolenko

June 8 | 11AM EDT

Thank you for your interest in our June 8th webinar, "Keeping Trust Relationships Alive." For those who were able to join, I hope you enjoyed the experience.

In case you missed it, or if you want to review the content, here are links to the recording and presentation slides. The upcoming schedule of free webinars and recordings of past webinars can be found here.

Here are some resources to complement the webinar content:

- Stumped about how to begin when you reach out again? Check out this article: <u>Best</u>
  <u>Practices for Opening a Sales Call: Bring a Risky Gift</u>
- A reminder that motives matter in this article: <u>Are You Client-Focused</u>, <u>Or A Client Vulture?</u>
- From our partner, Andrea Howe, a great approach for: <u>How to stay in touch without</u> <u>completely burning out</u> (subscribe to Andrea's <u>Weekly Tips</u> on The Get Real Project website).

Feel free to share these resources with your colleagues and friends, and call or email us directly at any time.

I look forward to "seeing" you on our next webinar on July 13th: Accelerate Client Trust.

Best wishes,

Noelle Mykolenko