Thank you for your interest in our January 11, 2022 webinar, "A New Kind of New Year's Resolution." For those who were able to join, I hope you enjoyed the experience.

In case you missed the webinar, or if you want to review the content, here is a link to the <u>recording</u> and the <u>presentation slides</u>. The upcoming schedule of free webinars and recordings of past webinars can be found <u>here</u>.

Of the five "new" New Year's Resolutions, the one that resonated with the most people was *focus on what *really* matters*. Here are some additional resources to compliment the recording:

- Charlie Green's latest blog post, <u>Want a (Better) New Year's Resolution for 2022?</u>
- Andrea P. Howe, co-author of *The Trusted Advisor Fieldbook* and founder of <u>The Get Real Project</u>, also posted her view on <u>a dramatically different resolution to improve your relationships in the new year</u> (you can subscribe to <u>Andrea's Weekly-ish Tips</u>).
- Here's a deeper dive on giving the gift of listening: <u>The Point of Listening is not What You Hear</u>, <u>but the Listening Itself</u>.
- One attendee raised a question about balancing curiosity and intrusiveness, try <u>A Tool for</u> <u>Emotional Risk Management - Name It and Claim It</u>.
- For those of you who, like me, struggle to keep resolutions for longer than a few weeks, consider the BONUS resolution: **52 Weeks of Trust**. Here's how it works:
- 1. Assign each suit in a deck of cards to one the four factors of trustworthiness:
 - Clubs = Credibility
 - Diamonds = Reliability
 - Hearts = Intimacy
 - \circ Spades = Self-orientation
- 2. Each week, select a card at random from the deck
- 3. Choose a resolution related to the trust factor that matches the suit of the card
- 4. Write your resolution on the card (don't put the used card back in the deck)
- 5. Focus on that resolution for one week
- 6. Carry the card with you as a reminder to keep your resolution
- Learn more about the <u>Trust Equation</u> from our website.
- And finally, if you want inspiration for your weekly resolutions, check out these two eBooks: <u>Improving Trust: A Deeper Look into the Trust Equation</u> and <u>15 Ways to Build Trust Fast</u>.

Feel free to share these resources with your colleagues and friends, and call or email us directly at any time.

I look forward to seeing you on our February 2022 webinar; we will share the date and topic soon.