FREE WEBINAR

What to Do When "My Client is a Jerk"

Hosted by: Johnny Beamish, UK Delivery Associate

March 9 | 10AM EDT

Dear <<First Name>>,

Thank you for your interest in our March 9th webinar, *What to Do When "My Client is a Jerk."*

To review the webinar at any time, you can view the recording here. You can also view past recordings and see the upcoming schedule on the same page.

As a special thank you for registering, we're offering a 20% discount to the first 30 people who purchase one of our two most popular online courses, *Trust-building Essentials* and *Being a Trusted Advisor*. See our online courses at Trusted Advisor Academy. Just enter the coupon code **buildtrust** at checkout to receive the discount.

Here are some resources to complement the webinar content:

- Read Who's to Blame When Your Client is a Jerk?
- Delve deeper into Self-orientation in this blog: The S Trap: Is Self-orientation Destroying Your Trustworthiness?
- Get a free mini-report on your own trustworthiness with our Trust Quotient (TQ) online self-assessment, then check out our eBook on Improving Trust or our online courses to learn more about the Trust Equation (the TQ is included with all our online courses).
- One participant asked how to know it's time to walk away from the client. Here's how to recognize the difference between Client Service vs. Client Servility, and take on it from our partner Andrea Howe at The Get Real Project in her post, "Should We Break Up?"

Feel free to share the recording and presentation slides with colleagues.

For those who were able to join, we hope you enjoyed the experience. We hope to "see" you at the next one on April 13th, "*Caught in the Middle - Leading with Trust in Times of Stress.*" Register here.

Don't hesitate to email or call us directly for any reason.

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